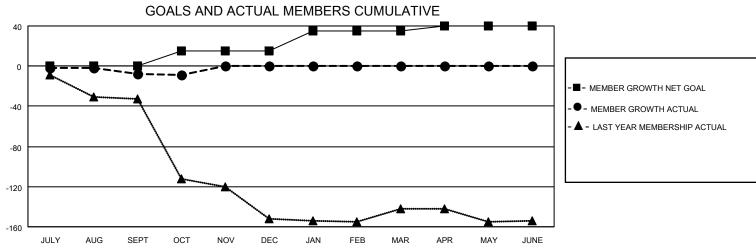
|                       | Club          | os        |  | Members               |                         |                          |  |  |
|-----------------------|---------------|-----------|--|-----------------------|-------------------------|--------------------------|--|--|
| RESULTS FOR 2020-2021 |               |           |  | RESULTS FOR 2020-2021 |                         |                          |  |  |
| QUARTER               | NEW CLUB GOAL | NEW CLUBS | DROPPED CLUBS  | QUARTER MEM           | IBER GROWTH NET<br>GOAL | MEMBER GROWTH<br>ACTUAL  | DROPPED<br>MEMBERS ACTUA<br>(including transfers |  |
| ULY/AUG/SEPT          | 0             | 0         | 0  | JULY/AUG/SEPT         | 0                       | 2                        | 10   |  |
| CT/NOV/DEC            | 0             | 0         | 0  | OCT/NOV/DEC           | 15                      | 0                        | 1  |  |
| AN/FEB/MAR            | 0             | 0         | 0  | JAN/FEB/MAR           | 20                      | 0                        | 0  |  |
| PR/MAY/JUNE           | 0             | 0         | 0  | APR/MAY/JUNE          | 5                       | 0                        | 0  |  |
| 1.2                   |               |           |  |                       |                         | CURRENT YEAR AG          |  |  |
| 0.8                   |               |           | <b>AA</b> - <b>A</b> | <u>A</u>              |                         | - ● - CURRENT YEAR ACTUA | CTUAL NEW CLUBS                                  |  |
|                       |               |           | <u>*</u>   | <u>A</u>              |                         |                          |  |  |



| DROPPED CLUBS: 0 |    | 1 CLUBS OF 45 ADDED 1 OR MORE<br>NEW MEMBERS | GENDER DISTRIBUTION  MALE 382 (51.21%) |              |     |
|------------------|----|--|--|--------------|-----|
| DROPPED MEMBERS  |    |  | FEMALE                                 | 364 (48.79%) |     |
| DECEASED         | 1  | CLICK HERE FOR CUMULATIVE                    | TOTAL FAMILY UNIT MEMBERS              |              | 100 |
| CLUB CANCELLED   | 0  | MEMBERSHIP DATA                              | FAMILY MEMBERS PAYING HALF             |              | 53  |
| OTHER            | 10 |  |  |              | 33  |
| TOTAL            | 11 |  | 5020                                   |              |     |